

Pioneering positive impact

Alfa Laval's decarbonization toolbox

24 July 2024 (Wed.), 3.00pm - 4.00pm GMT+8



Alfa Laval Together for sustainable shipping



- Video

Whether you sail ships or build them, we can help you meet the challenges of today and tomorrow.

From optimizing energy efficiency to navigating the fuel shift and environmental regulations, we offer innovative solutions for a wide range of applications and fuel types.

We accelerate decarbonization, digitalization and create synergies between your operations to save you time and resources. At sea or in port, on board or online – Alfa Laval is your trusted partner for a sustainable future.

Marine Division Brand Film 24 ENG SUB.mov (alfalaval.com)

Webinar Agenda

| 1 | Waste heat recovery system | | |
|---|-----------------------------------|--|--|
| | Aalborg Micro boiler & economizer | | |
| 2 | Power from waste heat | | |
| 2 | E-PowerPack ORC | | |
| | Eroch water generation | | |
| 3 | Fresh water generation | | |
| | AQUA Blue E2 | | |
| | Fluidic air lubrication | | |
| 4 | | | |
| | OceanGlide | | |

Presenter



- Credential's

- Rajesh Madhavan leads Sustainability solutions in Alfa Laval for Southeast Asia Market.
- He is strategically working with customers and industry stakeholders to meet decarbonization goals and assisting energy transition journey.
- He has 15 years of experience in the shipping industry with engineering background. Prior to this role in Alfa Laval, he led After sales & service department in Southeast Asia.
- His experience spans various maritime companies focusing on digitalization and worked with broad range of marine equipment's. He is actively involved in decarbonizations discussion in Southeast market.



From bow to stern

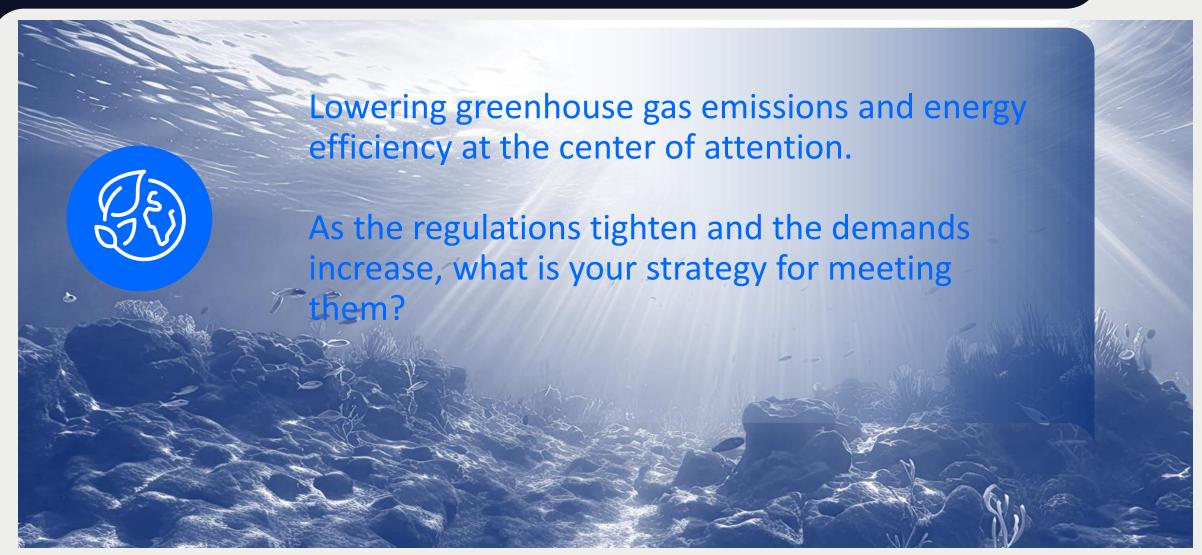


- 100 years in the marine industry



Emissions and energy savings

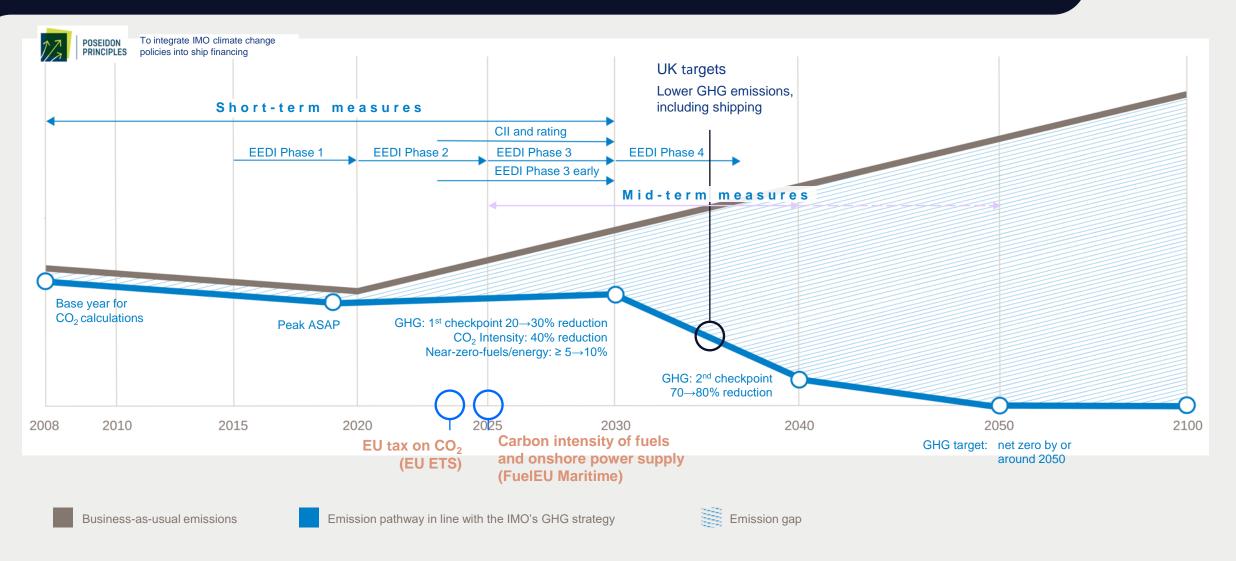




Regulatory developments



Assessment of mandatory CO₂ reduction measures





How Alfa Laval contribute on this journey?

Improve Energy efficiency:

- I. Slow steaming
- II. Operational efficiency
- III. Waste heat management
- IV. Propulsion efficiency

- Diverse range of energy-saving solutions supporting different energy saving paths
- Equipment improvements to reduce energy needs or boost its recovery
- Bringing efficiency into vessel operations to help save fuel & reduce emissions
- Process optimization, upgrades & retrofits

Maximizing energy efficiency of vessels

- Our portfolio supporting energy savings and efficient operations

Slow Steaming



Fresh water generation **AQUA Blue E2**

· Significant savings through efficient use of electrical power and waste heat

Fuel oil cleaning Flow Sync

 Synchronizing fuel flow to separators with actual engine output to save electric pumping

Operational efficiency



Heating and cooling Plate heat exchangers

· High heat transfer rate for maximum efficiency



Cargo Pumping Systems Aframax & LR cargo pumping

discharge & up to 60 metric tons of



· Upto 80% fuel saving for every cargo fuel savings per voyage



StormGeo Digital Solutions

S-Suite StormGeo

s-Routing & * Planner

- Onboard route optimization tool with ENC
- · Seakeeping tool for avoiding cargo loss

Tank management solutions



· Energy saving by reducing heated water requirement

Waste heat recovery & reuse



Waste heat recovery

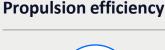
Aalborg Micro boiler & economizer

- Up to 45-50% heat recovery from exhaust
- Significant fuel savings, improves CII



Power from waste heat E-PowerPack

 Electricity from waste heat, up to 200 KW net power output. Significant fuel savings & improves CII.EEDI/EEXI





Wind propulsion

Oceanbird

- 7-10% emission reduction
- Improves CII, EEDI/EEXI
- Expected retrofit in 2025



Fluidic air lubrication OceanGlide

Significant propulsion power savings, reduces CO₂ & improves CII, EEDI/EEXI

Minimizing fuel consumption by using operational & technological advancements



Waste Heat Recovery



Summary

A large portion of fuel energy is wasted through the exhaust gas.

Alfa Laval boiler technology recovers a proportion of this waste heat from exhaust gas – from both main and auxiliary engines.



Utilization of the heat in **exhaust gas from auxiliary engines** to generate steam during port operations, anchorage and for some vessels - also during voyage.

Significant reduction of the oil consumption for the oil-fired boiler(s) and thereby provide operational savings and not least improving the environmental profile of the ship and company.



The Boiler (Economizer) models

1000 T

Different designs to suit your requirements

Smoke Tube



Water Tube



Types of WHR system



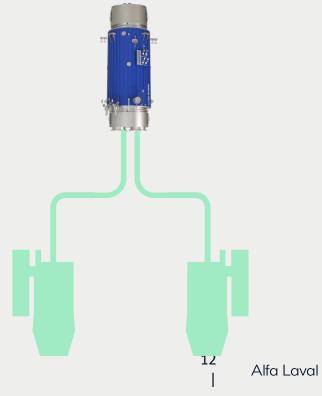
Micro Boiler:

- One to One with Aux engine, Compact, lightweight and small
- Standardized design, water tube boiler (Coiled fin tubes)
- Once installed, system start-up is smooth just plug and play



XS 2V/ 7V : Dual Inlet Boiler

- Handle two engines in one boiler -> reduced CAPEX
- Smoke Tubes (Straight tubes), Easy to repair and retube
- Low system complexity no need for separate control panel



Business Cases - WHR



| Vessel Type | Capacity | Aux Engine | Fuel Savings | ROI |
|-----------------|------------|---------------------------------|--------------|---------|
| Container | 10,600 TEU | 01 x 4.500 MW , 1 x 3.000 MW | 900 Tons | 2 yrs |
| Container | 3800 TEU | 03 X 1.300 MW | 200 Tons | 2.5 yrs |
| Bulk Carrier | 176000 DWT | 03 x 0.800 MW | 120 Tons | 3-4 Yrs |
| Chemical Tanker | 35,976 DWT | 03 x 750 kW | 150 Tons | 3 Yrs |

Fuel savings per day

From oil fired boiler operation

Alfa Laval E-PowerPack ORC



Converting Excess Steam into Electrical power



Meet sustainability requirements by turning your vessel's waste heat into electrical power with proven Organic Rankine Cycle (ORC) technology.



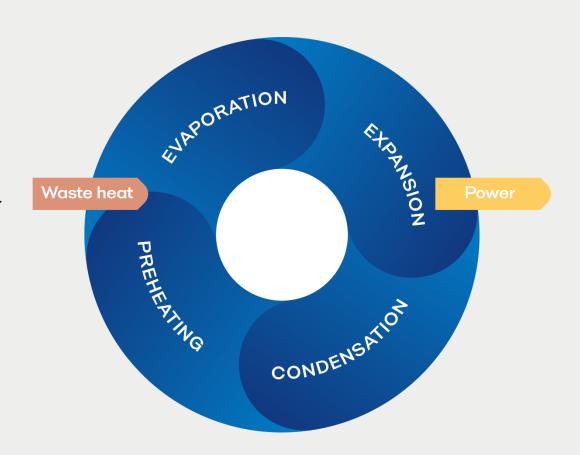
ORC technology makes it possible

TO VOL

Proven and versatile power generation

Organic Rankine Cycle

- Similar to a traditional steam cycle but based on an organic fluid with a lower boiling point
- Enables production of electricity from relatively lowtemperature heat sources
- Used for decades in land-based applications, e.g. geothermal power



Introducing the Alfa Laval E-PowerPack



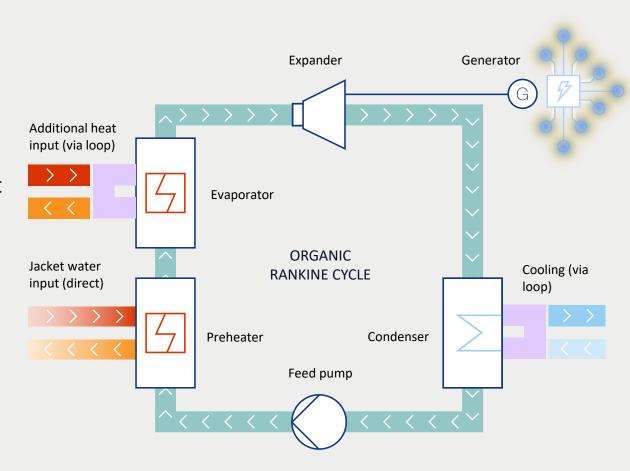


In principle – the ORC process



A closed, continuous system

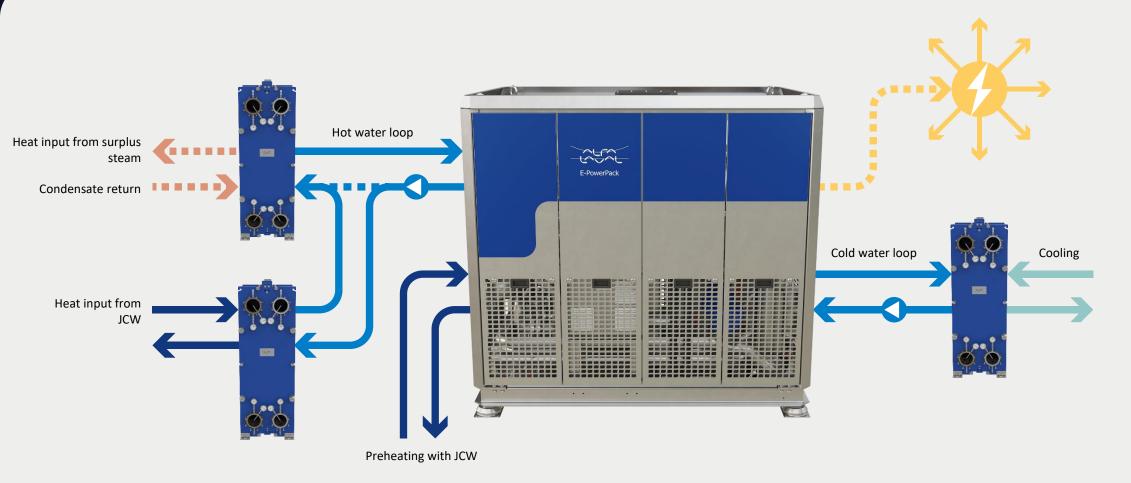
- Heat enters in two stages:
 - Preheater direct input of jacket water
 - Evaporator additional heat via hot water loop
- Heat turns the organic fluid into vapour
- Vapour enters the expander, turning rotary screws that drive the generator
- Expanded vapour enters the condenser and is reliquefied via indirect cooling
- A feed pump repressurizes the fluid and the cycle begins again



E-PowerPack Connections



Simplified system layout



Direct connection to

power grid

Jacket cooling water from HT cooling system

Surplus steam from common service steam line

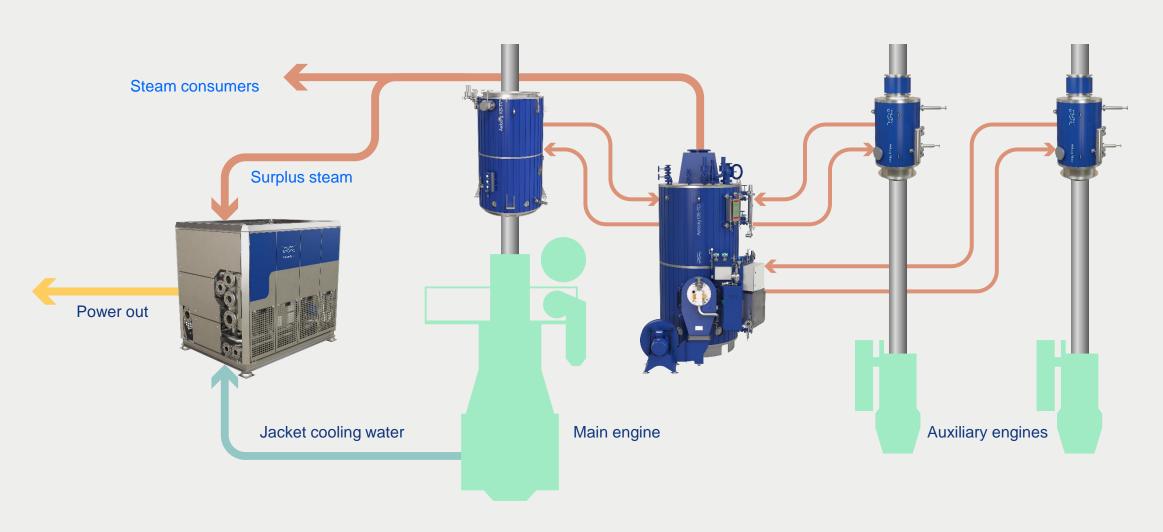
Hot and cold water loops (40% prop. glycol mixture)

Seawater cooling from central seawater system

Integration with the steam system



No dumping of valuable thermal energy (Waste Heat)



In practice – a compact module



- One size fits all

E-PowerPack (200 kW)

- Less than half the size of comparable ORC systems
- Standardized design simplifies engineering needs
- Modules can be connected to form larger systems

Example:

Ship (bulker/ tanker etc) with 15 MW 2-stroke engine, running at 70% of MCR -> operational load 15 x 0.7 = 10 MW.

Heat in JCW (for 2-stroke) approx. 12% of operational load = 0.12 x 10 MW = 1200 kW

- → Sufficient to run E-PowerPack even without any excess steam (> 1000 kW)
- → Electrical output E-PowerPack at this design point (for SW 20 deg C) 55 kW
- → Electrical output will increase if excess steam is available from M/E EGB or Aux.Engine Micro boiler



Alfa Laval

Business Cases - E-power Pack ORC



Project Specification:

10K TEU Container, Single Fuel

Main engine type: 7G80ME-C10.5-HPSCR, SMCR: 32,300 kW

Steam Output from M/E JCW @60% Load: 2500 kW

Steam output from 2 Micro Boilers: 1500kW Heat for FWG: 500, Steam consumers: 2000kW

| Case description: | FWG: Two stage type Steam heat: 1 x ME EGB + 2 x GE EGE @ 50% load Steam heating balance.: As informed by shipyard | | |
|--|--|-------------|---------------------------|
| Annual sea going | | | 275 days |
| Specific fuel oil consumption in fuel mod | е | | 0.220 kg/kWh |
| Specific fuel oil consumption in gas mod | е | | - kJ/kWh |
| Conventional fuel price | | | 650 EUR/t-fuel |
| Gas fuel price | | | - EUR/t-gas |
| Carbon tax | | | 150 EUR/t-CO2 |
| Carbon factor (CF) per ton conventional fuel | | | 3.114 t-CO2/t-fuel |
| Carbon factor (CF) per ton gas fuel | | | - t-CO2/t-gas |
| Percantage of fuel consumption subject | to tax under EU E | TS | 50 % |
| Nominal generator efficiency | | | 96 % |
| Operational profile distributed by mai | n engine load | | |
| 90% of SMCR | | | 5 % |
| 80% of SMCR | | | 10 % |
| 70% of SMCR | | | 20 % |
| 60% of SMCR | | | 35 % |
| 50% of SMCR | | | 15 % |
| 40% of SMCR | | | 10 % |
| 30% of SMCR | | | 5 % |
| Sum | | | 100 % |
| Operation profile distributed between | ISO | Tropical | Winter |
| (Seawater Temperature) | 30 % | 60 % | 10 % |

| E-PowerPack electrical power and fuel savings | Fuel mode |
|--|-----------------|
| Annual power savings | 1,006 MWh |
| Annual fuel savings in aux. engines | 221 t-fuel/year |
| Annual CO2 savings in aux. engines | 689 t-CO2/year |
| Fuel savings on fired boiler during port stay | Fuel mode |
| Annual days in port | 90 days |
| Steam output from aux. engine exhaust gas economizers (total) | kg/h |
| Annual steam output from aux. engine exhaust gas economizers (total) | - kg/year |
| Evaporation ratio | 13 - |
| Annual fuel savings in aux. boiler during port stay | - t-fuel/year |
| Annual CO2 savings in aux. boiler during port stay | - t-CO2/year |
| Total savings per year | Fuel mode |
| Fuel savings | 221 t-fuel/year |
| CO2 savings | 689 t-CO2/year |
| Economical savings | 195,477 EUR |
| Estimated payback period | Fuel mode |
| CAPEX | 350,000 EUR |
| Installation cost (estimate) | 100,000 EUR |
| Total cost (CAPEX) | 450,000 EUR |
| Total savings per year | 195,477 EUR |
| Payback period | 2.3 year(s) |

Alfa Laval Freshwater Generator

The Big Splash, with a small footprint

- AQUA Blue E2





Fresh Water Generator range



AQUA Blue Family

The AQUA Blue FWG Family:



Mini: 0.5–18 m³/day Based on SW 32°C.



E1-C-type: 2–60 m³/day



E1-S-type: 7–60 m³/day



AQUA Blue E2 20 – 80 m³/day

Value Proposition Aqua FWG E2

TOUCH TOUCH

Electric power and thermal heat

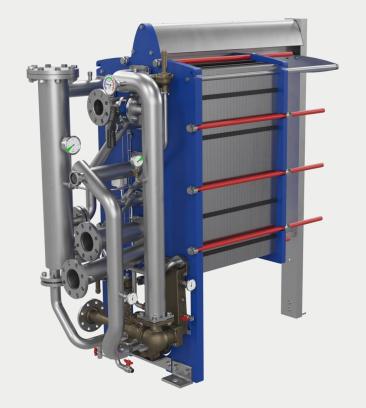
The most energy-efficient solution – for Slow Steaming

- Aqua FWG E2 almost 50% less thermal heat & jacket water flow compared with single stage Freshwater Generator
- Lower electric Power Consumption per ton of water compared with:
 - Single stage: same
 - Old two stage: approx. less 50%

Require half the seawater flow when compared to a conventional type FWG(JWP), which means our model requires smaller pumps and motor.



E1



E2

AQUA Blue FWG 2-Stage



How it works

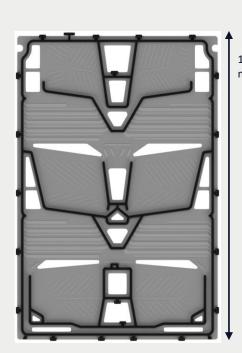
3 in 1 plate technology in two stages

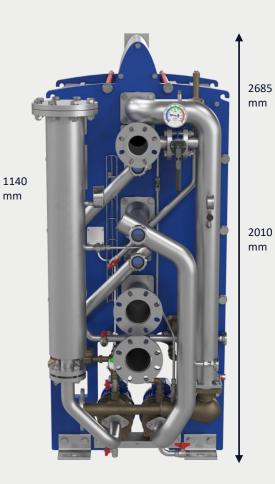
With the AQUA plate technology there is only one single plate pack with all 3 processes: evaporation, separation and condensation.

Condenser

Evaporator 2

Evaporator 1







AQUA Blue 2-Stage

TALLAL TALLAL

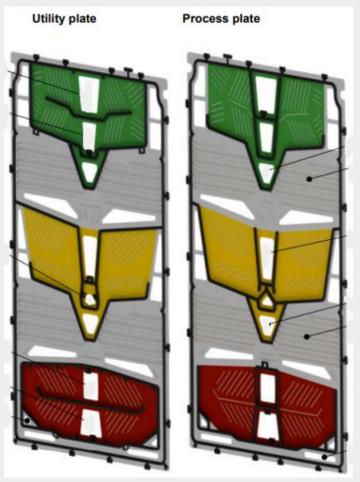
How it works

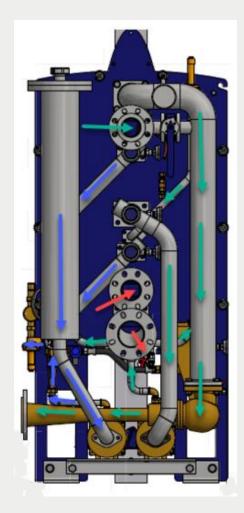
3 in 1 plate technology in two stages

Condenser

Evaporator 2

Evaporator 1





Heat consumption comparison:

- AQUA E1 Blue 1-stage 36 ton/day: 1060 kW
- AQUA E2 Blue 2-stage 36 ton/day: 600 kW
- Compatible with slow steaming (Hotwater loop) : Same FWG production output
- Flow from the outside:
 - Green: Sea water, feedwater and brine
 - Red: Hot water
 - Blue: Fresh water

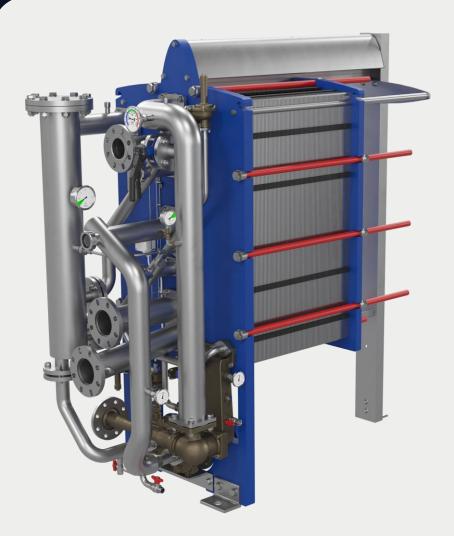
3 pumps:

- 1 x Ejector pump (Sea water pump)
- 1 x Freshwater pump
- 1 x Feedwater pump

AQUA Blue E2 C-type - Features



Perfect solution for slow steaming and ORC



- Capacity 20 80m³/24hrs
- High Energy Efficiency
 - Less Thermal heat, can be utilized for ORC (E-power pack)
 - Less Electric power consumption
- 3 in 1 plate technology in two stages
- Non-glued gaskets , Less OPEX
- Lower seawater flow
- Smaller components and pipe dimensions
- High quality of water (less than 2 PPM)
- Small footprint
- Lower weight (to other two stage)
- Ease of operation & maintenance
- Reliable & proven operation

Energy efficiency with Alfa Laval OceanGlide Air Lubrication System

Alfa Laval Air Lubrication System OceanGlide is a unique combination of proven technologies: air lubrication and fluidics.

It ensures real, substantial improvement in vessel energy efficiency – resulting in lower emissions.



What is Air Lubrication system?

Reducing friction between hull and water

What does air lubrication promise

Reduced propulsion power



Reduced fuel consumption



Reduced CO2 and other emissions



Reduced marine noise

Why Alfa Laval OceanGlide?

A smooth path to real energy savings UNIQUE **EASY CONCEPT INSTALLATION** Alfa Laval by your side Alfa Laval

Alfa Laval air distribution bands

Intelligent integration of air lubrication with fluidics

- Even and dynamic air layer, produced with few compressors
- Effective coverage of the entire flat bottom area helps in reducing drag
- Individually controllable sections for air layer optimization
- No large sea chests or required compressor placement

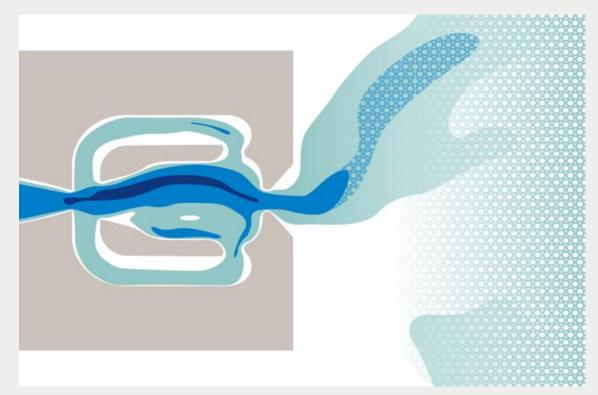


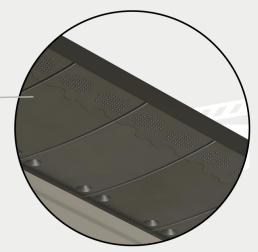
How is Alfa Laval OceanGlide different?

The control of fluid pressure and flow by means of precisely shaped channels, without any moving parts

- Installed across the hull, creating sections
- Hydrodynamic wing-shaped profile
- Fluidic oscillators have no moving parts







How Fluidic works?

Fluidics is the control of fluid pressure and flow by means of precisely shaped channels, without any moving parts:

- Unlike other air lubrication systems, OceanGlide doesn't just inject air under the vessel.
- Using fluidics, it creates an actual air layer with much higher efficiency. That air layer covers the vessel's entire flat bottom.
- And because of how it's produced, it can be fully controlled and optimized.

Why add fluidics?

- Higher efficiency in creating the air layer
- Complete coverage of the flat bottom
- Full control over the air layer

The proven results:

- 50–75% reduction in specific drag
- Significant propulsion power savings



Wide application

With fluidics making the most of air lubrication's potential, OceanGlide significantly reduces propulsion power, fuel costs and emissions.

Consistent results – whatever the vessel

- Nearly any vessel size
 - o From 3,350 to 214,000 DWT
- Nearly any vessel draft
 - o From 3 to 18 m
- Nearly any speed
 - o From 5 to 21 kn



Tharsis Sea-River Shipping

Owner Tharsis Sea-River Shipping

Vessel type Coaster general cargo (3,350 DWT)

Installation October 2020

Savings 7–9% net fuel savings through reduced propulsion power

Retrofiting 2nd vessel with OceanGlide ALS



An advantage now and always

Easy to install means future-proof as well

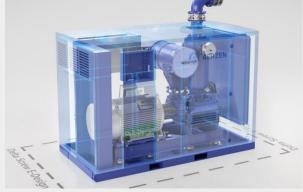
- Bolt-on air distribution bands reduce maintenance complexity in dry dock
- Oscillators can be replaced by divers if needed between dry dockings
- Exchangeable oscillators allow easy upgrading as technology develops
- Air layer control can be upgraded through software updates



Compressor flexibility

Few compressors, placed where convenient







- Oil-free screw compressors
- Typically just 1–3 needed
- Installed anywhere on board

Low-profile air distribution bands

Mounted on the hull by any shipyard

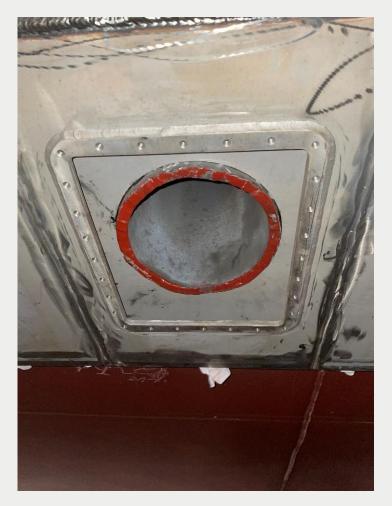


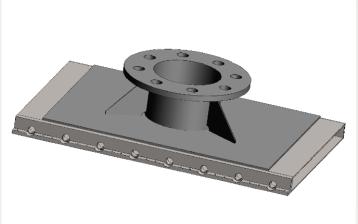


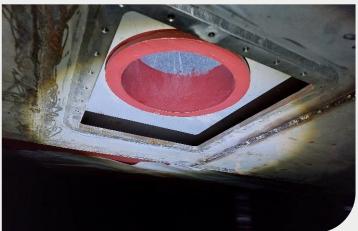
Minimal hull penetrations

No impact on structural integrity

- Typically one penetration per band
- From the ballast tank to the band
- Secured by a class-approved nonreturn safety valve
- Accessible via inspection hatch







Summary



To improve energy efficiency and minimize environmental impact - Alfa Laval is your trusted partner for a sustainable future.

Waste heat recovery

Aalborg WHR Boiler/ Economizer

Up to 45-50% heat recovery from exhaust gas Significant fuel savings & improves CII

Fresh water generation

AQUA Blue

Significant savings through efficient use of electrical power and waste heat

Heating & Cooling

Plate heat exchangers

High heat transfer rate for maximum efficiency Fossil free steel heat exchanger under development

24/7 customer service

Service and maintenance support

Power from waste heat

E-PowerPack

Electricity from waste heat, up to 200 KW net power output. Significant fuel savings & improves CII, EEDI/EEXI

Air Lubrication

OceanGlide

Significant fuel savings & improves CII, EEDI/EEXI

Energy saving devices

Energy efficiency

Operational Practice



StormGeo s-Routing Route

advisory services Avg.fuel saving of 3%

StormGeo s-Planner

Onboard route optimization tool with

Seakeeping tool for avoiding cargo loss

FRAMO

scanjet

Tank management

water requirement

Energy saving by reducing heated

In-Tank Eye

Fuel saving with reduction in tank cleaning Aframax cargo pumping system (large tankers) 80% fuel saving for every cargo discharge.

Cargo pumping system



Submerged turbine (offshore)

Power generation from clean waste water, fuel savings, CO2 neutrality & CO2 tax saving.



Cross vessel optimization

Application optimization to improve vessel

-Steam balance knowledge+WHR,

-Adaptive fuel line

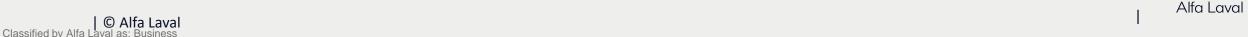
StormGeo s-Insight

Fleet performance management CII Simulator to project future CII compliance

status Bunker planner to find the best bunker

purchasing plan

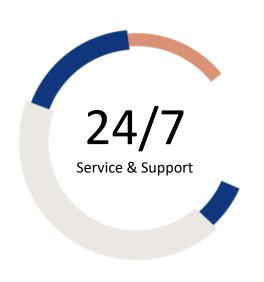




We support you – at land, at sea and remotely



You can find us in all maports



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Service station

Repair unit

Service station and repair unit





Together for sustainable shipping

Thank You