

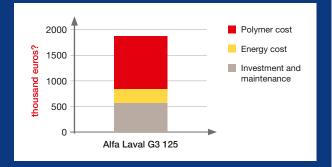
## Factors affecting your total cost of ownership

# Cost reduction: polymer consumption

To maximize your equipment's life cycle and minimize total cost of ownership over time, you need to ensure full reliability and top performance.

#### What costs you most?

Your initial investment represents a very small part of the decanter's total lifetime cost. Polymer consumption over time can often become one of the biggest cost drivers for your decanter. In this case, polymer expenses represented more than half of all operational costs during the 7-year lifecycle of the decanter.



### **Savings potential**

Regular Alfa Laval service optimizes your polymer consumption and ensures you receive the proper maintenance to secure uptime. The outcome from an Alfa Laval Performance Audit may lead to significant savings:

- Higher cake dryness % over time at optimized polymer consumption
- Minimum transport of excess sludge

#### 360° service that pays

The best way to minimize the total cost of ownership for your decanter is to use service solutions from Alfa Laval. Our comprehensive 360° service portfolio features offerings specifically designed to reduce your polymer consumption costs.

By choosing Alfa Laval, you get the perfect long-term partner for your daily operations. Our extensive global service network reaches you anywhere you are.



