



## The ultimate in peace of mind

### Exclusive stock for Alfa Laval Compabloc



Every second of downtime represents potential profitability losses, and Alfa Laval works hard to secure the availability of vital spares so you have the parts you need, when you need them. However, because Alfa Laval Compabloc is a customized product with numerous configuration possibilities, it is impossible to ensure all parts are in stock at all times. That's why we offer the Exclusive Stock programme.

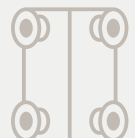
Exclusive Stock is your best assurance of maximized uptime. It gives you a private reserve of original spare Compabloc parts – available solely for your use and ready for same-day shipment. You have fast and direct access to critical components designed specifically for your unit without having to manage your own inventory or outsource to a third-party provider on a consignment basis. We help you determine which parts to keep in stock, so you have peace of mind that the right spare is always waiting for you.

#### Benefits

The exclusive stock programme for Compabloc ensures true peace of mind with maximized productivity and minimized costs, thanks to:

- The highest uptime, with original parts available at all times
- Elimination of warehousing, labour and administrative costs
- Improved asset control and maintenance planning
- Defined costs to avoid unexpected maintenance expenses

Compabloc



## Scope

As part of the exclusive stock programme, you will work closely with an Alfa Laval service expert who assesses the critical Compabloc parts, such as panel gaskets and blocks, you may need. We then manufacture, own and manage your spare parts inventory for a fixed monthly fee, meaning you do not have to pay for the cost of spares before you actually need them.

## When is this service right for me?

If you use Compabloc in critical, round-the-clock processes where downtime is simply not an option, you may consider an exclusive parts stock with Alfa Laval in order to:

- **Improve asset control**  
Avoid unnecessary inventory build-up and eliminate large capital expenditures for spare parts. By minimizing carrying costs, you have better control over profitability.
- **Guarantee turnaround times**  
Unique, critical components can be at your facility much more quickly since they have already been manufactured according to your specifications.
- **Get expert support**  
As an Alfa Laval exclusive stock customer, you are entitled to professional consultation for inventory optimization, affordable provisioning costs and same-day shipping, whenever possible.

## Three steps to maximum uptime

There are three basic steps to the exclusive stock programme for Compabloc:

### 1. Needs assessment

Alfa Laval works with you to determine your unique requirements for spare parts based on industry, current operations, installed base of equipment and service history. From the highest value parts to fast-moving wear parts, we determine exactly what you need and recommend the best way to optimize your spare parts inventory.

### 2. Reserve spares

The assessment process guarantees your inventory matches your unique requirements. Your exclusive supply is securely stored at an Alfa Laval distribution centre and owned by Alfa Laval until you need it. You use it at your discretion.

### 3. Pay as you use

You only pay for your spare parts when your stock is issued. Until then, you pay a monthly fee, agreed upon in advance according to your particular business requirements. Your spare parts are fully manufactured and reserved for your use for between two and three years.



## From the highest quality spares to availability that keeps you up and running, Alfa Laval is here – with service to keep you growing.

For the market's widest portfolio of welded heat exchangers, Alfa Laval offers an unmatched range of both preventative and reactive services to keep your equipment performing and your business growing. Other services for Alfa Laval Compabloc include:

- Installation and commissioning supervision
- Performance audit
- Condition audit
- Emergency stock
- Cleaning services
- Troubleshooting
- Training
- Spare parts

Learn more about our service portfolio for Compabloc at [www.alfalaval.com/compabloc/service](http://www.alfalaval.com/compabloc/service)

Alfa Laval reserves the right to change specifications without prior notification.

## How to contact Alfa Laval

Up-to-date Alfa Laval contact details for all countries are always available on our website at [www.alfalaval.com](http://www.alfalaval.com).

